



CAPABILITY

STATEMENT



HISTORY - WORKING HARD SINCE 1948

FTS was founded in 1948 by Bernard Patton, inventor of the fluorescent tube rejuvenating machine, setting the foundation for 75+ years of technical expertise. In 1952, Dorothy Patton became one of the first women to lead in the energy and lighting sector, shaping a legacy of our service today. Now, led by third-generation President & CEO Michele Davidson, FTS is a women-owned distributor providing products & turnkey solutions in energy-efficient lighting, recycling, and EV charging. We have helped businesses nationwide reduce costs, ensure compliance, and enhance sustainability.

COMPANY OVERVIEW

FTS is a third-generation materials supply & distributor company specializing in lighting, recycling, and EV charging.

CORE COMPETENCIES

- Lighting Supply & Distribution
- Electrical Supply
- Recycling Services & Pick-Up Box Programs
- Energy-Efficient Lighting Solutions
- Project Management & Procurement Support
- Retrofit & Upgrade Project Coordination
- Sustainability Consulting
- EV Car Charging - Products & Turnkey Services



CERTIFICATIONS

- **WOSB / WBE:** Woman-Owned Business
- **DBE (Interstate):** Disadvantaged Business Enterprise
- **SBE:** Small Business Enterprise
- **CPUC:** CA Public Utilities Commission
- **Pending Certifications:** 8(a) and EDWOSB

INDUSTRIES SERVED

- Property Management & Facility Management
- Healthcare & Senior Living Centers
- Automotive & Industrial Facilities
- General Contractors, Builders & Construction
- Municipal, Federal, and Institutional Facilities
- Educational (Private & Public)
- Energy Service Companies
- Hospitality
- Commercial & Industrial Sectors



CONTACT

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WHAT SETS US APART - DIFFERENTIATORS



- **Industry Expertise:** Over 75 years delivering lighting, recycling, and energy solutions.
- **Women-Owned Legacy:** Third-generation, women-owned business.
- **Certified Diverse Supplier:** Small business supporting procurement diversity goals.
- **Environmental Compliance Expertise:** EPA-compliant universal waste programs.
- **Customer-Centric Approach:** Tailored solutions with reliable logistics & fast turnaround.
- **Strategic Partnerships:** Vetted, licensed subcontractor & supplier network.
- **Sustainability Focus:** Energy-efficient products and waste-reduction programs.

PAST PERFORMANCES



- We have served Federal, Municipal, Institutional, Commercial, Industrial, Healthcare, Automotive, Fortune-500 Facilities, and Educational Sectors across California & Nationwide. **Client references available upon request!**

MAJOR CLIENTS



- OC Sheriff's Department
- Penske Automotive Group
- Caltrans
- Siemens
- CBRE (Property Management)
- FCI (Federal Prison)

OUR PRESIDENT & CEO



Michele Davidson is the third-generation leader of FTS Lighting, Recycling & Energy Solutions.

She honors the legacy while transforming FTS into a forward-thinking, sustainability-driven solutions provider. Recognized as a respected voice in the industry, Michele serves on the Board of Directors of Sustain Southern California, is a past Chair and current Ambassador for WBENC, and an active leader within multiple business- and energy-focused organizations.

Supported by the FTS A-Team, Michele continues the mission to guide clients toward a cleaner, smarter, more efficient future. Our combined expertise and shared values drive everything FTS delivers



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